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[www.PBC4ISR.com](http://www.PBC4ISR.com)

service disabled veteran owned small business

## Key Employees

**Leonard Scavone, President, Owner**

**United States Army, First of Seventh Calvary-retired sergeant, Vietnam Veteran**

**Honored and Awarded: 3 Purple Hearts, Silver Star, Bronze Star, Air Medal**

Kimberly Butcofski, Point Breeze Communications Chief Financial Officer

Frank Butcofski, Director of Sales and Marketing

## Company Description

Point Breeze Communications provides end to end communications and infrastructure solutions. PBC's core competencies are in Video Conferencing and IP/CCTV Physical Security. We design, build and support systems and environments that enable communication and collaboration. Face to face collaboration through video conferencing is essential in today's business environment.

PBC also has solutions for Communication Equipment, IT, Pro A/V, Electrical, Data Center, MRO, Industrial products and back office supplies. PBC has completed contracts for the Army, Navy, Air Force, DISA, DLA, DoD, NOAA, GSA, National Guard, TSMO and the VA.

PBC provides services and procurement worldwide. Our primary distributor partner is a fortune 50 company thus guaranteeing a secure and rapid procurement delivery.

## Company Information

- GSA Contract # GS-35F-0661V DUNS Number 556884612 Cage Code 57J60 EIN # 202935665
- NAISC Codes: 236220, 238210, 237130, 332722, 332999, 333991,334210, 334220, 334310,334417,334419,335911,335921, 335929, 335999,423420,423610, 423690, 423710, 443112, 443120, 514710, 517110,517210,517410,517911,541519,541519 541614, 541690, 561110, 561410, 561621, and 811213
- FSC Codes 5675, 5805, 5810, 5820, 5895, 5940, 5975, 5995, 6015, 6070, 6021, 6145, 6350, 7010, 7020, 7435, 7045, 7520
- **PBC is registered in GSA ISTT, CCR, ORCA, SAM & has a SBA dynamic business profile**
- **PBC is VA Verified as SDVOSB**
- Association for Service Disabled Veterans (ASDV) Certificate
- Pennsylvania DGS Certification as Disabled Veteran Owned Business

## Engineering

- Over 100 years combined experience
- Certified Mechanical, Electrical, and AV engineers.
- Planning, VTC/IT/telecom feasibility studies, consulting, AutoCad

## Unified Communications & IT Services

- Video and Audio Conferencing, TelePresence, Virtual Meeting Rooms (point to point, point-mobile, mobile to mobile)
- Staff augmentation, VTC maintenance plans and break fix contracts available
- Lighting, HVAC, security and AV automation and control. Crestron solutions partner.
- Physical Security team designs, installs and maintains IP & CCTV video surveillance systems
- Inside and Outside Plant cabling of copper and fiber
- Protection & Management of IT networks, electronic files and email
- Help Desk Tier I/Level I -->Tier III/Level III Support
- Professional IT & Cloud Services, Managed print services, Software & license renewal.
- DocVerify - bring signatures into the modern age. No more scanning, faxes, or mailing your important documents that you need signed. Simply have signers' e-sign it with DocVerify from any browser or smart phone.
- Latest software solutions to help manage your content lifecycles.
- IT Asset Disposition- Secure removal of data from all types of IT storage devices, including hard disk drives, SD memory cards, printers, copiers, or any other electronic device that carries a digital history. The process includes three-pass DoD compliant hard drive swipe, system deinstall, refurbish, recycle, disposal
- **EPA compliant disposal of electronic waste**
- **Backup & Disaster Recovery Services**

## ➤ Communications

- Video Conferencing , TelePresence
- H . 2 6 1 , H . 2 6 3 , H . 2 6 4 , H . 3 2 3 ITU-T video compression standard solutions
- (Polycom , Cisco ,LifeSize, ClearOne, Avaya, Plantronics)
- Maintenance plans and break/fix contracts available
- Full time staffing available. Save money with alt staffing.
- SATCOM & C4ISR infrastructure & solutions that are MIL-STD-810 compliant
- Tactical man-pack & squad radios, Hf antennas, high power amplifiers, tactical notebook computers
- 2 way radios and accessories
- Tactical HF/VHF Radio Systems/HF email, data & Fax
- Rugged tablets, handsets, routers, blue tooth, power protection
- [Panasonic Tough books Brochure \(download\)](#)
- Wired, wireless and satellite solutions.
- Mobility solutions & activation with all major carriers
- Enterprise Wireless 802.11 solutions
- Routers, switches, access points
- Point of Sale (POS), Data Capture
- view website to see all

## ➤ Physical Security

- PBC's Physical Security team designs, installs and maintains IP & CCTV video surveillance systems.
- PBC provides access-control, monitoring and hosting solutions as well as all the required networking and storage infrastructure from a single source.
- PBC's broad range of products and IT expertise enables customers to transition smoothly to protect their assets.
- PBC leverages its immense partner network to provide reliable, cost effective security solutions.
- Partners: AXIS, Bosch, Cisco, D-Link, HP, Kensington, LG, Milestone, Sony, Panasonic, Toshiba, Trendnet, & more

## ➤ Fiber, Wire & Cable

- Applications for telecom, IT, DC power, alternative energy, marine, aircraft, data centers, medical, boats and fiber optics
- Mil spec wire and cable, networking cable (cat 5 & 6), premise & outside cable
- Single & multi mode fiber, fiber optic hardware and accessories

## ➤ Electrical Supplies

- High-quality components, equipment and materials for the electrical and telecommunications industries
- View website for complete line card

## ➤ Data Center

- Remote Monitoring & Security, Servers,
- KVMoIP remote access from smart phone or home
- Racks, frames, clima cab & cold front cabinets
- Cable management :Space GAIN, Lock PORT, custom colors
- View website for complete line card

## ➤ New & Reused Telephone Equipment

- PBX, VoIP, IP and analog telephone systems and service

## ➤ Power

- Partners: APC, Eaton, TrippLite , Generac
- UPS(Backup Power)
- Disaster recovery- whole house power with generac
- Power Conditioning, Distribution and Management
- Racks, Enclosures and Air Flow Management
- Surge Suppression

## ➤ Pro A/V

- EPEAT / Energy Star rated TV's, Computers, Tablets & IT peripherals
- **Digital Signage (Inside & Outside)**
- Video Walls, scoreboards, kiosk, Digital posters, touch screen, menu boards, interactive white boards
- Partners: Daktronics, LG, plannar, Sony, SMART, Sharp, Samsung & more

## ➤ Industrial Supplies

- Fasteners ,hardware, signs
- Maintenance & Janitorial Supplies
- Power, cutting and measuring tools
- Machinery, lighting, HVAC and office supplies.
- Same day shipping

## ➤ Safety Equipment

- Digital Signage, Signs & Identification
- Spill Control & Containment, Facility Safety, First Aid
- Anti-Static ,Cleanroom, and Confined Space Environments
- Personal Protective Equipment, Welding Blankets, Curtains & Screens

## ➤ HIPAA, HITECH & HITRUST Compliance

- Panasonic Healthcare Display Solutions (Toughbooks, toughpad, monitors, TV's )
- **IT Asset Disposition:** Secure removal of data from all types of IT storage devices.
- EPA compliant disposal of electronic waste.

## ➤ Security, Fire Alarm and Call Station Solutions

- Design, Installation, Testing & Monitoring

## ➤ Metal Fabrication, Stamping, Perforating, Coating and Plating

