



**POINT**  
**breeze**  
*communications*

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[www.PBC4ISR.com](http://www.PBC4ISR.com)

service disabled veteran owned small business

## Key Employees

Leonard Scavone, President

United States Army, First of Seventh Calvary-retired sergeant

Honored and Awarded: 3 Purple Hearts, Silver Star, Bronze Star, Air Medal

Kristina Scavone, Point Breeze Communications Chief Purchasing Agent

Frank Butcofski, Director of Sales and Marketing

## Company Description

Point Breeze Communications provides end to end communications and infrastructure solutions. PBC's core competencies are in IT Services, Communications, Pro A/V, Electrical, Data Center, MRO, Industrial products and back office supplies. Our online store allows you to choose from hundreds of manufactures. PBC has completed contracts for the Army, Navy, Air Force, DISA, DLA, DoD, NOAA, GSA and the VA. PBC provides services and procurement worldwide. We support the warfighter and save the taxpayer money. PBC is a VA verified SDVOSB. Our owner is Leonard Scavone, US Army First of Seventh Calvary-retired sergeant. Awarded 3x purple hearts, air medal, silver and bronze star from Vietnam War. Our diversity partners are all certified and represent the classifications of SDVOSB, EDWOSB, MWBE, 8A, HUBzone, SDB, and Native American.

## Company Information

- GSA Contract # GS-35F-0661V DUNS Number 556884612 Cage Code 57J60
- NAISC Codes: 236220, 238210, 237130, 331111, 332999, 334210, 334310, 334417, 334419, 334220, 335921, 335999, 423610, 423690, 423910, 443112, 443120, 517110, 517911, 541519, 541614, 541690, 561110, 561410, 561621, 811212
- FSC Codes 5675, 5805, 5810, 5820, 5895, 5940, 5975, 5995, 6015, 6070, 6021, 6145, 6350, 7010, 7020, 7435, 7045, 7520
- PBC is registered in CCR, ORCA, SAM & has a SBA dynamic business profile
- **PBC is VA Verified as SDVOSB**
- **PA DGS COSTARS IT Hardware contract # 003-336**
- Association for Service Disabled Veterans (ASDV) Certificate
- Pennsylvania DGS Certification as Disabled Veteran Owned Business
- Commonwealth of Virginia SWaM and SDVOB Certification
- Michigan Certificate of Awardability
- North Dakota sole source refurbished phones
- Philadelphia OEO Certificate

## Engineering

- Over 100 years combined experience
- Certified Mechanical and Electrical engineers on staff
- Planning, IT/telecom feasibility studies, consulting, AutoCad

## IT Services

- Inside and Outside Plant cabling of copper and fiber
- Data center Architecture, consolidation and management System Virtualization, Security, IPv6 migration
- Protection & Management of IT networks, electronic files and email
- Help Desk Tier I/Level I -->Tier III/Level III Support
- Professional IT & Cloud Services, Managed print services, Software & license renewal.
- Online training academy for Cisco, VMware, websense, Juniper Networks and check point.
- DocVerify - bring signatures into the modern age. No more scanning, faxes, or mailing your important documents that you need signed. Simply have signers' e-sign it with DocVerify from any browser or smartphone.
- Latest software solutions to help manage your content lifecycles.
- IT Asset Disposition- Secure removal of data from all types of IT storage devices, including hard disk drives, SD memory cards, printers, copiers, or any other electronic device that carries a digital history. The process includes three-pass DoD compliant hard drive swipe, system deinstall, refurbish, recycle, disposal
- EPA compliant disposal of electronic waste
- Backup & Disaster Recovery Services

## ➤ Communications

- SATCOM
- C4ISR infrastructure & solutions that are MIL-STD-810 compliant
- Tactical man-pack & squad radios, Hf antennas, high power amplifiers, tactical notebook computers
- 2 way radios and accessories
- Tactical HF/VHF Radio Systems/HF email, data & Fax
- **EPEAT / Energy Star rated TV's, Computers, Tablets & IT peripherals**
- Rugged tablets, handsets, routers, blue tooth, power protection
- [Panasonic Toughbooks Brochure \(download\)](#)
- [DRS Technologies Rugged Products\(MRT, Armour, Scorpion\)view](#)
- Wired, wireless and satellite solutions.
- A/V Conferencing, Headset and VOIP solutions, Telepresence ([Polycom](#) , [Plantronics](#) , [Avaya](#) , [Cisco](#) )
- Mobility solutions & activation with all major carriers
- SmartPath Enterprise Wireless 802.11g/n
- Upgrade Point of Sale
- PBC's Partners are listed below (view website to see all)

## ➤ Fiber, Wire & Cable

- Applications for telecom, IT, DC power, alternative energy, marine, aircraft, data centers, medical, boats and fiber optics
- Mil spec wire and cable, networking cable (cat 5 & 6), premise & outside cable
- Single & multi mode fiber, fiber optic hardware and accessories
- Specialty cable for security & fire alarm

## ➤ Electrical Supplies

- High-quality components, equipment and materials for the electrical and telecommunications industries
- Conduit, Semiconductors(Rf, Microwave and power), electromechanical, amplifiers, cathode ray & electron tubes, frequency control, lugs, connectors, nuts, bolts, screws
- View website for complete line card

## ➤ Data Center

- Remote Monitoring & Security,
- AlertWerks , ServSensor, Intelli-Pass Biometric Access Control
- KVMoIP remote access from smart phone or home
- Racks, frames, clima cab & cold front cabinets
- Cable management :Space GAIN, Lock PORT, custom colors
- View website for complete line card

## ➤ New & Reused Telephone Equipment

- PBX, VoIP, IP and analog telephone systems and service

## ➤ Power

- Partnered with APC, Eaton, TrippLite
- UPS(Backup Power)
- DC Power
- Power Conditioning, Distribution and Management
- Racks, Enclosures and Air Flow Management
- Surge Suppression

## ➤ Pro A/V

- EPEAT / Energy Star rated TV's, Computers, Tablets & IT peripherals
- Digital Signage
- Video Walls, kiosk, Digital posters, touch screen, menu boards, interactive white boards (SMART available)
- PBC's partners listed below (view website to see all)

## ➤ Industrial Supplies

- Fasteners ,hardware, signs
- Maintenance & Janitorial Supplies
- Power, cutting and measuring tools
- Machinery, lighting, HVAC and office supplies.
- Same day shipping
- **Just released !!** Revolutionary automated tool dispenser. Save time and money
- Competitive Advantage Program (CAP) Increase efficiency, reduced inventory by 50%, eliminates downtime because of tool shortage. CAP allows you to have correct amount of tools at all times. We can connect you with mfg to get in depth consultation.

## ➤ Safety Equipment

- Digital Signage, Signs & Identification
- Spill Control & Containment, Facility Safety, First Aid
- Anti-Static ,Cleanroom, and Confined Space Environments
- Personal Protective Equipment, Welding Blankets, Curtains & Screens

## ➤ HIPAA, HITECH & HITRUST Compliance

- Panasonic Healthcare Display Solutions (toughbooks, toughpad, monitors, TV's )
- **IT Asset Disposition:** Secure removal of data from all types of IT storage devices.
- EPA compliant disposal of electronic waste.

## ➤ Security, Fire Alarm and Call Station Solutions

- Design, Installation, Testing & Monitoring

## ➤ Metal Fabrication, Stamping, Perforating, Coating and Plating

Panasonic

SAMSUNG

SHARP

ViewSonic

BLACK BOX  
NETWORK SERVICES

lenovo

MOTOROLA

T-Mobile

verizon wireless

h. cisco

NEC  
Empowered by innovation

DRS  
TECHNOLOGIES

3M

plantronics  
Simply Smarter Communications™

hp

POLYCOM

at&t

acer

sprint

LG